



269 Mill Road  
Chelmsford, Massachusetts 01824-4105  
978-421-9655 (main)  
978-421-0025 (fax)  
www.zoll.com

September 29, 2020

Stokes County Emergency Services  
106 Old Church Road  
Danbury, NC 27016

Dear Justin R. King:

We appreciate your selection of ZOLL® products for Stokes County Emergency Services. This letter serves as confirmation that ZOLL® Medical Corporation at 269 Mill Road in Chelmsford, Massachusetts, is the sole manufacturer and source of the ZVent Portable ventilator.

The ZVent Portable ventilator includes the following features/specifications:

- Perform for 10 full hours on 1 charge
- Built in Rapid Charge to 90% in 2 hours if battery is completely depleted
- Oxygen Consumed Display
- Integral SpO2
- Smart Help Display
- Plethysmograph Waveform
- Altitude Compensation from -2000ft to +25,000ft
- Operation Temp Range -13 to 120deg F
- Total Weight 9.5lbs
- 11. Integrated Dove Tail Mount for easy on/off and the ability to secure the vent to multiple mounting solutions.

Should you have any questions or require additional information please contact me at 800-348-9011 x 9657.

Sincerely,

Nancy Branco  
Contract Specialist



**ZOLL Medical Corporation**

Worldwide Headquarters  
 269 Mill Rd  
 Chelmsford, Massachusetts 01824-4105  
 (978) 421-9666 Main  
 (800) 348-9011  
 (978) 421-0016 Customer Support  
 FEDERAL ID#: 04-2711626

**TO: Stokes County Emergency Services**  
 106 Old Church Road  
 Danbury, NC 27016

**Attn: Justin R. King**  
**Training Officer**

**QUOTATION 357763 V:2**

**DATE:** September 28, 2020

**TERMS:** Net 30 Days

**FOB:** Shipping Point

**FREIGHT:** Prepay and Add

Tel: 336-593-5409 Ext. 1567

Fax 336-593-5412

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
1	8660-001401-01	<b>ZVent Portable Ventilator.</b>  Kit Consisting of:  1ea- Circuit, Vent, Single Limb, WYE, Adult/Pedi 1ea- Circuit, Vent, Single Limb, WYE, Infant 1ea- Assembly Oxygen Hose 6" Long 2ea - Filter, Foam, Inlet, 1.08" dia. X 1/2" Long, Individually Bagged 2ea- Filter, Disk, Fresh Gas/Emergency. Air Intake, Individually Bagged 1ea - Power Cord, 6", 18AWG 3 SPT-2, NEMA 5- 15P, IEC60320-C5 (Check MFR) 1ea- 1 ea -Power Supply, 100-240 VAC, 100W, 24V, 4.2A, IEC 320 & DT7L Plugs	6	\$17,495.00	\$13,296.20	\$79,777.20 *
2	703-0731-27	Carry Case (white), Eagle II	6	\$396.00	\$296.26	\$1,777.50 *
3	703-0003-00	Assy, Kit, Bracket, Mounting, Vehicle	6	\$72.62	\$70.00	\$420.00 *

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <http://www.zoll.com/GTC> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

Sean Cordova  
 Territory Manager  
 814-450-7246

1. DELIVERY WILL BE MADE ESTIMATED 90 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES QUOTED ARE VALID FOR 60 DAYS.
3. APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.
4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
5. FORWARD PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT [esales@zoll.com](mailto:esales@zoll.com) OR FAX TO 978-421-0016.
6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
7. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING [www.zollwebstore.com](http://www.zollwebstore.com).



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 Chelmsford, Massachusetts 01824-4106  
 (978) 421-9655 Main  
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ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
4	SC- 731- PM- 5Y	PM Only, 5 Years, Battery Replacement . Includes: Annual preventive maintenance, 24/7 Telephone support, general software updates, CPT, filter replacement, and minimum service fee waived. Shipping and use of a Service Loaner during preventive maintenance, no charge shipping. Includes battery replacement during 4-year PM.	6	\$2,975.00	\$2,975.00	\$17,650.00
5	7800- 9929	Smiths Vent Trade-In	6		(\$300.00)	(\$1,800.00) **

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ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
<p>*Reflects Discount Pricing.</p> <p>**Trade-In Value valid if all equipment purchased is in good operational and cosmetic condition, and includes all standard accessories. Customer assumes responsibility for shipping trade-in equipment to ZOLL Chelmsford within 60 days of receipt of new equipment. Customer agrees to pay cash value for trade-in equipment not shipped to ZOLL on a timely basis.</p>						

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**TOTAL \$98,024.70**

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